



Florin - Catalin Condache

Nationality: Romanian

✉ Email add: _____@_____om

📍 Address: 1 _____)

WORK EXPERIENCE

Senior Associate, Structured Finance & Specialized Lending Department

UniCredit Bank [01/07/2007 – Current]

Address: Bucharest (Romania)

- Arranging and structuring all forms of senior debt facilities, project finance, acquisition finance, syndicated loans, etc.
- Coordination role and deal captain during loan approval process.
- Analysing the Business Plan presented by corporate clients for obtaining financing.
- Performing credit analysis, credit risk assessment, identifying of lending solutions that best meet Business Plan requirements.
- Financial modelling, forecasting of financial statements (BS, P&L, CFs) for structuring appropriate financing solutions.
- Presenting and supporting the loan application in the Credit Committee for approval.
- Coordinating Due Diligence process (financial and technical).
- Monitoring of existing Bank's Loans Portfolio; monitoring of project implementation and operation, loan administration; preparation of monitoring reports, site visits, financials review.
- Interpreting accounts, understanding of international accounting principles and practice of credit analysis.
- Performing industry, peers, market trends analysis; statistic data analysis.
- Identifying and proactively mitigating potential problems within loan portfolio.

Associate Director, CEE Corporate Structured Finance (job rotation)

UniCredit CEE [15/09/2019 – 15/12/2019]

Address: Vienna (Austria)

- Active role in the full value chain from deal origination to execution and monitoring of corporate loan transactions.
- Preparing and presenting internal memos, presentations and credit papers.
- Analysing client's financing needs and developing financing alternatives in cooperation with deal team members and other product factories.
- Preparing ratings and pricing sheets for new and existing deals.
- Developing detailed financial models in Excel to illustrate management, base and downside cases.

Senior Associate, Corporate Finance Advisory Department

UniCredit Bank [01/04/2013 – 31/12/2013]

Address: Bucharest (Romania)

- Coordination role in Mergers and Acquisition transactions, preparing client presentations.
- Advisory in buy-side/ sell-side deals, e.g. company analysis, valuation, financial analysis, DD coordination, SPA negotiation support.

Portfolio Manager, Investments Management Department
Raiffeisen Asset Management [01/12/2005 - 31/03/2007]

Address: Bucharest (Romania)

- Mutual funds management - equity & money-market funds.
- Equity research, evaluation of the companies listed on BSE based on different financial models: DDM, FCFE, FCFE, price multiples.
- Conducting investment analysis and taking investment decision from strategic asset allocation to securities selection.

Jr. Relationship Manager, Corporate Department

Citibank [01/07/2003 - 31/05/2004]

Address: Bucharest (Romania)

- Preparing loan applications, monitoring investments, managing client relationship.

EDUCATION AND TRAINING

Chartered Financial Analyst (CFA), No.136708

CFA Institute [01/06/2009 - 17/09/2012]

Address: Charlottesville (United States)

Master of Science, Doctoral School of Finance and Banking

Academy of Economic Studies [01/10/2005 - 05/08/2008]

Address: Bucharest (Romania)

Bachelor of Science, Faculty of Finance and Banking

Academy of Economic Studies [01/10/2001 - 25/08/2005]

Address: Bucharest (Romania)

LANGUAGE SKILLS

Mother tongue(s):

Romanian

Other language(s):

English

LISTENING C1 READING C1 WRITING C1

SPOKEN PRODUCTION C1 SPOKEN INTERACTION C1

French

LISTENING B1 READING B1 WRITING B1

SPOKEN PRODUCTION B1 SPOKEN INTERACTION B1

ORGANISATIONAL, INTERPERSONAL AND JOB-RELATED SKILLS

Organisational and interpersonal skills

- Leadership skills demonstrated in coordination role in deal execution
- Mentoring and providing training to colleagues

Computer literacy

- Excel, Word, PowerPoint, Bloomberg, Reuters