

Ovidiu Vizante

PERSONAL PROFILE

A versatile Operations and Logistics Professional, with a demonstrated record of success gained in rail freight transports and general cargo operations; at all times delivering strong strategic input and effective projects management. University "Politehnica" Bucharest graduated (Master in Logistic and Transport), with exceptional strengths in processes modeling and analytical thinking, able to drive the changes in business and functional performance. Devoted to mission, values and goals of the organization, always loyal to the company, proving integrity and challenging the team members to act on own values, striving to coach and develop subordinates' personal skills to go the extra mile, uniting others behind a compelling vision for change.

SKILLS SUMMARY

- Railway Operations Management
- Landside Operations & Transport Net Connectivity
- Budget Management
- Operations Investigations & Monitoring
- Customer & Public Relations Support
- Project Development & Management
- Development and optimization of Work Flows,
- Work Instructions and Procedures
- Insightful KPI / Dashboard Reporting
- Employees' Competency Assessment
- Safety Assessment
- Team Leadership & Development

SELECTED CAREER HIGHLIGHTS

- Appointed as General Manager of Rail Force SRL in 2021 (February), in charge with the development of the company and with responsibilities regarding growth strategy, sales, production and safety management.
- Also appointed as Administrator & Managing Director of Rail Cargo Logistic Romania Solutions in 2016, in charge with the development of the company and with responsibilities regarding: developing sales, local strategy, plan of new logistic chains, harmonization with the local market, increasing collaboration with other companies from the group, representing the company in front of the customers & providers etc. Starting 2016, the company began to register growth in terms of results. During the period 2016 -2020 I was acted as a Country Manager with clear responsibilities in managing the main companies owned by OBB in Romania.
- Appointed as Administrator & Managing Director of Rail Cargo Carrier Romania in 2013, in charge with the management and development of the company. The main responsibilities are related to the production & safety management, adapting the group strategy in order to ensure a smooth and constant growth of the company, implementing the production, financial and safety KPI, planning the local growth strategy and the yearly budget, monitoring the activity of the company and coordinate the "action plans" (if it is necessary), regular reporting to the Supervisory and Safety Board, representing the company in front of authorities, customers and providers etc.
- Joined Rail Cargo Group as Traffic & Wagons Fleet Manager in 2009, as member of start-up

team, in charge with effective development of rail operations and management of relationship with Infrastructure Manager. Decisively contributed to implementation of Safety Management System and, on 2010, I was nominated as Safety Responsible for RCG railway operations in Romania. As Traffic Manager, my main responsibilities were related to the planning and usage of assets and staff, building and training the production team, establishing and monitoring the main KPI set, constantly monitoring and improving the activity, cost monitoring and budget planning, regular reports to the Safety Board, negotiating and signing the contracts and agreements with clients and providers, cost & price calculations for each product etc.

- Appointed as Regional Traffic Manager at National Rail Company (CFR Infrastructure) in 2008; played a key role in coordination of the traffic in the whole Brasov Region, coordinating the activity of 139 railway stations and over 450 employees, coordinate the process of path allocation, collection of the statistic data and monitoring the KPIs, responsible for the budget of all subordinate units etc.
- Appointed as Head Office of Planning Department - Brasov Region in October 1998, conducted and oversaw the entire planning process for Brasov Region, assessment of the necessary assets and staff, optimization of the production chains, build and reserve the paths and production capacities etc.
- Joined National Rail Company in 1995 as graduated trainee; after granting the Certification for Railway Station Managers in September 1996, advanced through a series of promotions to the role of deputy of Railway Station Manager in the most important rail station from Brasov Region (June 1998).

EDUCATION and QUALIFICATIONS

POLITEHNICA UNIVERSITY, Bucharest – Transportation Technology (1990 – 1995)

Bachelor of Transportation Systems Management

POLITEHNICA UNIVERSITY Bucharest – Master course for Logistic and Transport (1996-1997)

Others:

- Safety Responsible (May 2010)
- Internal auditor (September 2018)

TECHNOLOGY

Software: MS Office (Word, Excel, PowerPoint, Access, VBA)

PERSONAL

Driver license: Yes
Nationality: Romanian
Military service: Completed
Languages: English (independent),
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